

# THE MIX

SPRING 2018



CHEMICAL SOLVENTS INC. NEWSLETTER

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will affect trucking.

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CSI spreads holiday cheer  
to one lucky employee!

# TRUCK CAPACITY

SCARE FOR 2018

PG. 2







## ELD & AVAILABLE TRUCKS LOOM AS POSSIBLE PROBLEMS AHEAD

The trucking industry is predicting very tight truckload availability by Spring 2018. Several factors including last year's hurricanes, this year's brutal winter weather and the ELD (Electronic Logging Device) mandate are the major factors influencing truck capacity availability.

Shippers are feeling the pinch already. The ELD mandate enforcement officially started on January 1, 2018 and some independent truckers have threatened to strike. Part of the controversy is that ELD's limit unfairly, the hours a driver may log and may cause drivers to stop a half-hour short of their delivery and/or cause drivers to speed, just to get from point A to point B within the allotted hours.

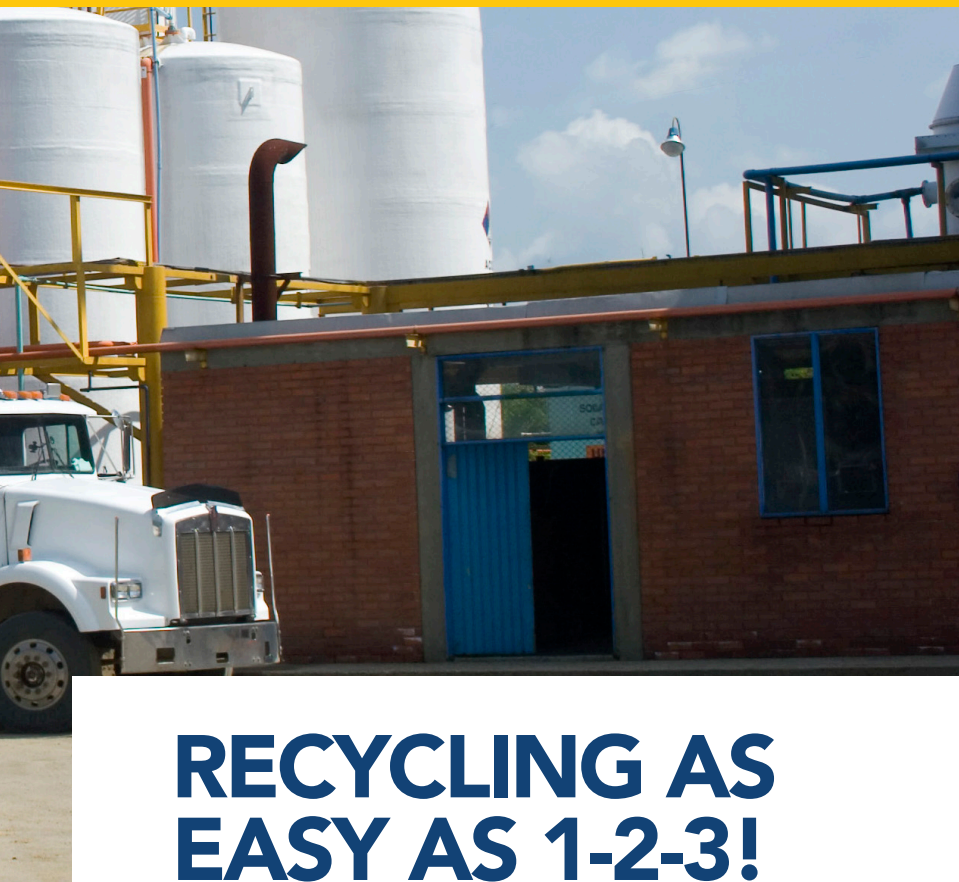
Others just see it as a wave of the future with the electronic logging devices and don't see the

impact as being all that bad. It's just a learning curve and a time of adjustment. The true goal is to make the roads safer for both truckers and the general public, but right now the immediate future seems uncertain.

Enforcement personnel have been trained and will be verifying hours-of-service compliance by reviewing records of duty status requirements electronically. On April 1, 2018 inspectors will start placing commercial vehicle drivers out of service if their vehicle is not equipped the required ELD.

A number of independent drivers are simply parking their trucks and calling it quits. All of this is putting a strain on the availability and the cost of the availability. Many are predicting sharp increases in freight rates in the near future along with a very tight truck capacity.





# RECYCLING AS EASY AS 1-2-3!

**EVERYTHING IS INCLUDED: SHIPPING, PRE-PAID RETURN SHIPPING AND CERTIFICATE OF RECYCLING**

1. Go to: [www.chemicalsolvents.com/waste-services/shop/](http://www.chemicalsolvents.com/waste-services/shop/) and choose the box that works for you.
2. When your empty box arrives fill it with your unwanted items.
3. When the box is full, call for pick up. It's that simple! We offer lamp, ballast, battery, mercury device and electronics recycling at the touch of a button.



Our latest ad from Crain's Cleveland Business

# PRODUCT PROFILE

WITH  
TERRI SHIMENSKY



**VOC EXEMPT SOLVENT FOR COATINGS, PAINTS, ADHESIVES, CLEANERS & DEGREASERS**

Tertiary Butyl Acetate, PCBTf (Parachlorobenzotrifluoride), Methyl Acetate and Dimethyl carbonate

CSI offers VOC compliant solvents for your coatings business.

VOC-exempt solvents like TBA are useful formulating tools for cost effective high performance coatings. PCBTf is used as VOC exempt solvent in many paints and coatings. It has a good solubility profile with a mid-range evaporation rate. Parachlorobenzotrifluoride can be used in both Parts A and B of urethanes and epoxies.

Contact your sales representative or our Technical Department to get further details.



# KELSEY MEETS COBRA!

Kelsey Pardee started working for Chemical Solvents, Inc. 13 years ago as a part-time employee. She was hired from a program at CEVEC (Cuyahoga East Vocational Education Consortium). Pardee's duties

## SPREADING HOLIDAY CHEER!

OUR SPECIAL NEEDS EMPLOYEE WHO  
LOVES DOGS, MEETS RTA K-9

range from alphabetizing, filing, shredding, mail sorting, making copies and typing labels. She splits time between the main office and the lab. According to her supervisor, Kelly Erny, "Kelsey is very dedicated to making sure all of her work gets done each day before she leaves."

In her spare time Pardee enjoys reading, listening to music and playing games on her kindle. On the weekends, she belongs to a group that goes bowling, visits the library and goes to dinner. Pardee is the oldest of three sisters and has recently become an aunt.

Over the past few years, Pardee and Jerry Schill, V. P. Operations have been competing in a Christmas card contest. Pardee gets very excited when the mail



arrives each day! She can't wait to see how many cards she will receive. This year, she had a little help from the Cleveland Transit Police Department. Pardee received a big surprise when a few of the officers along with their K-9 dog (Cobra) stopped in to pay her a visit. She was thrilled! They also presented her with a stocking filled with some of her favorite things: Pepsi and Peanut Butter M&M's! The smile on her face was priceless. Needless to say she won the contest and is looking forward to beating Schill again next year!

**Request a copy of our Capabilities Brochure by calling or going online now!**  
**Visit our website: [www.chemicalsolvents.com](http://www.chemicalsolvents.com)**

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